

T H E L I S T

Compiled by Bryce Druzin, Cynthia Ly and Lemery Reyes
408.299.1843, @SVBizBryce, bdruzin@bizjournals.com
408.299.1827, cly@bizjournals.com

LARGEST PRIVATE COMPANIES

IN SILICON VALLEY* – RANKED BY REVENUE AS OF MOST RECENTLY COMPLETED FISCAL YEAR

Rank	Name / 2012 ranking (Ⓢ did not rank in 2012) Website	Address Phone number	Most recently completed fiscal year revenue	Fiscal year end date	Silicon Valley employees	Companywide employees	Description of business	Year established in Silicon Valley	Top local executive Title
1	DPR Construction ① www.dpr.com	1450 Veterans Blvd. Redwood City 94063 650-474-1450	\$2.4 billion	12/31/12	339	1580	General building contractor and construction manager	1990	Douglas Woods, President
2	ASI Corp. ② www.asipartner.com	48289 Fremont Blvd. Fremont 94538 510-226-8000	\$1.4 billion	12/31/12	150	550	Computer hardware and software distributor	1987	Marcel Liang, CEO
2	Swinerton Builders Ⓢ www.swinerton.com	2880 Lakeside Drive, #300 Santa Clara 95054 408-567-9755	\$1.4 billion	12/31/12	85	1032	Commercial contractor	1993	Kelly W. Smith, Division manager
4	Rosendin Electric Inc. ③ www.rosendin.com	880 Mabury Road San Jose 95133 408-286-2800	\$890 million	12/31/12	750	4600	Electrical design and construction	1919	Tom Sorley, Chairman & CEO
5	Devcon Construction Inc. ⑥ www.devcon-const.com	690 Gibraltar Drive Milpitas 95035 408-942-8200	\$779 million	12/31/12	450	467	General contractor	1976	Gary Filizetti, President
6	Cupertino Electric Inc. ④ www.cei.com	1132 N. Seventh St. San Jose 95112 408-808-8000	\$570 million	12/30/12	1254	1822	Electrical engineering and construction	1954	John Boncher President & CEO
7	Wilson Sonsini Goodrich & Rosati PC Ⓢ www.wsgr.com	650 Page Mill Road Palo Alto 94304 650-493-9300	\$539 million	1/31/13	855	1350	Law firm	1961	Douglas Clark & John Sheridan, Co-managing partners
8	Novo Construction Inc. ⑨ www.novoconstruction.com	1460 O'Brien Drive Menlo Park 94025 650-701-1500	\$423 million	10/31/12	130	200	Commercial contractor	2000	James Fowler, President
9	Cardinale Automotive Group Inc. Ⓢ www.cardinaleway.com	2 Heitzinger Plaza Seaside 93955 800-807-0336	\$302 million	12/31/12	310	650	Retail automotive dealer group	1979	Joseph A. Cardinale, President
10	BNBuilders ⑬ www.bnbuilders.com	201 Redwood Shores Parkway, #125 Redwood City 94065 650-227-1957	\$279.1 million	12/31/12	155	320	Commercial general contractor	2007	David Becker, Principal
11	PayPros (Payment Processing Inc.) ⑩ www.paypros.com	8200 Central Ave. Newark 94560 510-795-2290	\$239.1 million	12/31/12	172	191	Payment technology	1995	Chuck Smith, CEO
12	Alain Pinel Realtors Inc. ⑭ www.apr.com	12772 Saratoga-Sunnyvale Road Saratoga 95070 408-741-1111	\$219 million	12/31/12	65	109	Residential real estate broker	1990	Paul L. Hulme, Chairman & CEO
13	One Workplace L. Ferrari LLC ⑮ www.oneworkplace.com	2500 De La Cruz Blvd. Santa Clara 95050 669-800-2500	\$208 million	12/31/12	274	364	Office furnishings and related services	1925	David Ferrari, President
14	Valin Corp. ⑰ www.valin.com	1941 Ringwood Ave. San Jose 95131 800-774-5630	\$187 million	12/31/12	120	270	Wholesale distribution, light manufacturing	1974	Joseph C. Nettemeyer, President & CEO
15	Joseph J. Albanese Inc. ⑲ www.jjalbanese.com	851 Martin Ave. Santa Clara 95050 408-727-5700	\$167.9 million	5/31/13	826	826	Concrete, general engineering/demo contractor	1955	John L. Albanese, President & CEO
16	Peak Travel Group Ⓢ www.peaktravelgroup.com	1723 Hamilton Ave. San Jose 95125 408-286-2633	\$154 million	12/31/12	95	160	Full service travel agency	1996	Tyler Peak, President
17	Therma Corp. Ⓢ www.therma.com	1601 Las Plumas Ave. San Jose 95133 408-347-3400	\$149.1 million	12/31/12	549	568	Mechanical engineering and contracting	1967	Joseph Parisi, CEO
18	Sprig Electric ⑳ www.sprigelectric.com	1860 S. 10th St. San Jose 95112 408-298-3134	\$144.2 million	3/31/13	440	475	Electrical contractor	1970	Pepper Snyder, President & CEO
19	Groupware Technology Inc. ⑰ www.groupwaretechnology.com	511 Division St. Campbell 95008 408-540-0090	\$142 million	12/31/12	82	84	Integration solution provider, value-added reseller	1992	Mike Thompson, President & CEO
20	Summerhill Homes Ⓢ www.summerhillhomes.com	3000 Executive Parkway, #450 San Ramon 94583 925-244-7500	\$139.6 million	3/31/13	30	75	Real estate development	1976	Robert Freed, CEO
21	Pivot Interiors Inc. Ⓢ www.pivotinteriors.com	2740 Zanker Road, #100 San Jose 95134 408-432-5600	\$136 million	12/31/12	120	240	Commercial office furnishings contractor	1973	Ken Baugh, President
22	Blach Construction Co. ⑳ www.blach.com	469 El Camino Real, #100 Santa Clara 95050 408-244-7100	\$125.1 million	10/31/12	240	248	Construction	1970	Michael Blach, President & CEO
23	West Valley Construction Co. Inc. Ⓢ www.westvalleyconstruction.com	580 McGilincy Lane Campbell 95008 408-371-5510	\$84.6 million	2/28/13	200	309	General engineering contractor	1958	Michael J. Kelly, President & CEO
24	ECS Refining LLC ㉑ www.ecsrefining.com	705 Reed St. Santa Clara 95050 408-200-7000	\$83.3 million	12/31/12	65	450	Electronics recycling and IT asset disposition	1980	Jim Taggart, CEO
25	Burr Pilger Mayer Inc. Ⓢ www.bpmcpa.com	60 S. Market St., #800 San Jose 95113 408-961-6300	\$68 million	12/31/12	125	400	CPA firm	2006	Curtis Burr, Chairman & CEO

NOTES: Information obtained from company representatives and websites.

*Silicon Valley consists of: Santa Clara County; Fremont, Newark and Union City; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside; and San Benito, Santa Cruz and Monterey counties.



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